

Package ‘cjbart’

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Title Heterogeneous Effects Analysis of Conjoint Experiments

Version 0.3.2

Description A tool for analyzing conjoint experiments using Bayesian Additive Regression Trees ('BART'), a machine learning method developed by Chipman, George and McCulloch (2010) <[doi:10.1214/09-AOAS285](https://doi.org/10.1214/09-AOAS285)>. This tool focuses specifically on estimating, identifying, and visualizing the heterogeneity within marginal component effects, at the observation- and individual-level. It uses a variable importance measure ('VIMP') with delete-d jackknife variance estimation, following Ishwaran and Lu (2019) <[doi:10.1002/sim.7803](https://doi.org/10.1002/sim.7803)>, to obtain bias-corrected estimates of which variables drive heterogeneity in the predicted individual-level effects.

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AMCE	<i>Average Marginal Component Effect Estimation with Credible Interval</i>
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Description

AMCE calculates the average marginal component effects from a BART-estimated conjoint model.

Usage

```
AMCE(
  data,
  model,
  attribs,
  ref_levels,
  method = "bayes",
  alpha = 0.05,
  cores = 1,
  skip_checks = FALSE
)
```

Arguments

data	A data.frame, containing all attributes, covariates, the outcome and id variables to analyze.
model	A model object, the result of running <code>cjbart()</code>
attribs	Vector of attribute names for which IMCEs will be predicted
ref_levels	Vector of reference levels, used to calculate marginal effects
method	Character string, setting the variance estimation method to use. When method is "parametric", a typical combined variance estimate is employed; when method = "bayes", the 95% posterior interval is calculated; and when method = "rubin", combination rules are used to combine the variance analogous to in multiple imputation analysis.

alpha	Number between 0 and 1 – the significance level used to compute confidence/posterior intervals. When method = "bayes", the posterior interval is calculated by taking the alpha/2 and (1-alpha/2) quantiles of the posterior draws. When method = "rubin", the confidence interval equals the IMCE +/- qnorm(alpha/2). By default, alpha is 0.05 i.e. generating a 95% confidence/posterior interval.
cores	Number of CPU cores used during prediction phase
skip_checks	Boolean, indicating whether to check the structure of the data (default = FALSE). Only set this to TRUE if you are confident that the data is structured appropriately

Details

The AMCE estimates are the average of all computed OMCEs.

Value

AMCE returns an object of type "cjbart", a list object.

amces	A data.frame containing the average marginal component effects
alpha	The significance level used to compute the credible interval

See Also

[cjbart\(\)](#)

cjbart

Generate Conjoint Model Using BART

Description

A wrapper for the [BART::pbart\(\)](#) function used for estimating heterogeneity in conjoint models

Usage

```
cjbart(  
  data,  
  Y,  
  type = NULL,  
  id = NULL,  
  round = NULL,  
  use_round = TRUE,  
  cores = 1,  
  ...  
)
```

Arguments

<code>data</code>	A <code>data.frame</code> , containing all attributes, controls, the outcome and id variables to analyze.
<code>Y</code>	Character string – the outcome variable
<code>type</code>	Type of conjoint experiment – either "choice" (for forced-choice outcomes) or "rating" (for interval ratings). If NULL (default), the function will attempt to automatically detect the outcome type.
<code>id</code>	Character string – variable identifying individual respondents (optional)
<code>round</code>	Character string – variable identifying rounds of the conjoint experiment
<code>use_round</code>	Boolean – whether to include the round indicator column when training the BART model (default = TRUE)
<code>cores</code>	Integer – number of CPU cores used in model training
<code>...</code>	Other arguments passed to <code>BART::mc.pbart()</code> if on a Unix-based system

Details

Please note, Windows users cannot use the parallelized `BART::mc.pbart()` function, and so setting an internal seed will not be used.

Value

A trained `BART::pbart()` model that can be passed to `IMCE()`

See Also

[BART::pbart\(\)](#)

Examples

```

subjects <- 5
rounds <- 2
profiles <- 2
obs <- subjects*rounds*profiles

fake_data <- data.frame(A = sample(c("a1","a2"), obs, replace = TRUE),
                       B = sample(c("b1","b2"), obs, replace = TRUE),
                       id1 = rep(1:subjects, each=rounds),
                       stringsAsFactors = TRUE)

fake_data$Y <- sample(c(0,1), obs, replace = TRUE)

cj_model <- cjbart(data = fake_data,
                  Y = "Y",
                  id = "id1")

```

het_vimp *Estimate Variable Importance Metrics for cjbart Object*

Description

Estimates random forest variable importance scores for multiple attribute-levels of a conjoint experiment.

Usage

```
het_vimp(imces, levels = NULL, covars = NULL, cores = 1, ...)
```

Arguments

imces	Object of class <code>cjbart</code> , the result of running <code>IMCE()</code>
levels	An optional vector of attribute-levels to generate importance metrics for. By default, all attribute-levels are analyzed.
covars	An optional vector of covariates to include in the importance metric check. By default, all covariates are included in each importance model.
cores	Number of CPU cores used during VIMP estimation. Each extra core will result in greater memory consumption. Assigning more cores than outcomes will not further boost performance.
...	Extra arguments (used to check for deprecated argument names)

Details

Having generated a schedule of individual-level marginal component effect estimates, this function fits a random forest model for each attribute-level using the supplied covariates as predictors. It then calculates a variable importance measure (VIMP) for each covariate. The VIMP method assesses how important each covariate is in terms of partitioning the predicted individual-level effects distribution, and can thus be used as an indicator of which variables drive heterogeneity in the IMCEs.

To recover a VIMP measure, we used permutation-based importance metrics recovered from random forest models estimated using `randomForestSRC::rfsrc()`. To permute the data, this function uses random node assignment, whereby cases are randomly assigned to a daughter node whenever a tree splits on the target variable (see Ishwaran et al. 2008). Importance is defined in terms of how random node assignment degrades the performance of the forest. Higher degradation indicates a variable is more important to prediction.

Variance estimates of each variable's importance are subsequently recovered using the delete-d jackknife estimator developed by Ishwaran and Lu (2019). The jackknife method has inherent bias correction properties, making it particularly effective for variable selection exercises such as identifying drivers of heterogeneity.

Value

A "long" data.frame of variable importance scores for each combination of covariates and attribute-levels, as well as the estimated 95% confidence intervals for each metric.

References

Ishwaran H, Kogalur UB, Blackstone EH, Lauer MS (2008). “Random survival forests.” *The annals of applied statistics*, **2**(3), 841–860.

Ishwaran H, Lu M (2019). “Standard errors and confidence intervals for variable importance in random forest regression, classification, and survival.” *Statistics in medicine*, **38**(4), 558–582.

See Also

[randomForestSRC::rfsrc\(\)](#) and [randomForestSRC::subsample\(\)](#)

 IMCE

Heterogeneous Effects Analysis of Conjoint Results

Description

IMCE calculates the individual-level marginal component effects from a BART-estimated conjoint model.

Usage

```
IMCE(
  data,
  model,
  attribs,
  ref_levels,
  method = "bayes",
  alpha = 0.05,
  keep_omce = FALSE,
  cores = 1,
  skip_checks = FALSE
)
```

Arguments

<code>data</code>	A <code>data.frame</code> , containing all attributes, covariates, the outcome and id variables to analyze.
<code>model</code>	A model object, the result of running <code>cjbart()</code>
<code>attribs</code>	Vector of attribute names for which IMCEs will be predicted
<code>ref_levels</code>	Vector of reference levels, used to calculate marginal effects
<code>method</code>	Character string, setting the variance estimation method to use. When <code>method</code> is "parametric", a typical combined variance estimate is employed; when <code>method</code> = "bayes", the 95% posterior interval is calculated; and when <code>method</code> = "rubin", combination rules are used to combine the variance analogous to in multiple imputation analysis.

alpha	Number between 0 and 1 – the significance level used to compute confidence/posterior intervals. When method = "bayes", the posterior interval is calculated by taking the alpha/2 and (1-alpha/2) quantiles of the posterior draws. When method = "rubin", the confidence interval equals the IMCE +/- qnorm(alpha/2). By default, alpha is 0.05 i.e. generating a 95% confidence/posterior interval.
keep_omce	Boolean, indicating whether to keep the OMCE-level results (default = FALSE)
cores	Number of CPU cores used during prediction phase
skip_checks	Boolean, indicating whether to check the structure of the data (default = FALSE). Only set this to TRUE if you are confident that the data is structured appropriately

Details

The OMCE estimates are the result of subtracting the predicted value of each observation under the reference-level category from the predicted value of each observation under the given attribute level. If an attribute has k levels, then this will yield $k-1$ estimates per observation. The IMCE is the average of the OMCEs for each individual within the data.

Value

IMCE returns an object of type "cjbart", a list object.

omce	A data.frame containing the observation-level marginal effects
imce	A data.frame containing the individual-level marginal effects
imce_upper	A data.frame containing the upper bound of the IMCE confidence/credible interval
imce_lower	A data.frame containing the lower bound of the IMCE confidence/credible interval
att_levels	A vector containing the attribute levels

See Also

[cjbart\(\)](#)

Examples

```
subjects <- 5
rounds <- 2
profiles <- 2
obs <- subjects*rounds*profiles

fake_data <- data.frame(A = sample(c("a1","a2"), obs, replace = TRUE),
                       B = sample(c("b1","b2"), obs, replace = TRUE),
                       id1 = rep(1:subjects, each=rounds),
                       stringsAsFactors = TRUE)

fake_data$Y <- sample(c(0,1), obs, replace = TRUE)

cj_model <- cjbart(data = fake_data,
                  Y = "Y",
```

```

      id = "id1")

## Skip if not Unix due to longer CPU time
if (.Platform$OS.type=='unix') {

  het_effects <- IMCE(data = fake_data,
                     model = cj_model,
                     attribs = c("A","B"),
                     ref_levels = c("a1","b1"),
                     cores = 1)

  summary(het_effects)
}

```

pIMCE

Population-Weighted Heterogeneous Effects Analysis of Conjoint Results

Description

pIMCE calculates the population individual-level marginal component effects from a BART-estimated conjoint model, using marginal attribute distributions specified by the researcher.

Usage

```

pIMCE(
  model,
  covar_data,
  attribs,
  l,
  l_1,
  l_0,
  marginals,
  method = "bayes",
  alpha = 0.05,
  cores = 1,
  skip_checks = FALSE,
  verbose = TRUE
)

```

Arguments

model	A model object, the result of running <code>cjbart()</code>
covar_data	A data.frame of covariate information to predict pIMCEs over
attribs	Vector of attribute names
l	Name of the attribute of interest

l_1	Attribute-level of interest for attribute <i>l</i>
l_0	Reference level for attribute <i>l</i>
marginals	A named list where every element is a named vector of marginal probabilities for each corresponding attribute-level. For example, <code>marginals = list("A1" = c("q" = 0.4, "r" = 0.6), "A2" = c("x" = 0.7, "y" = 0.2, "z" = 0.1))</code>
method	Character string, setting the variance estimation method to use. When method is "parametric", a typical combined variance estimate is employed; when method = "bayes", the 95% posterior interval is calculated; and when method = "rubin", combination rules are used to combine the variance analogous to in multiple imputation analysis.
alpha	Number between 0 and 1 – the significance level used to compute confidence/posterior intervals. When method = "bayes", the posterior interval is calculated by taking the alpha/2 and (1-alpha/2) quantiles of the posterior draws. When method = "rubin", the confidence interval equals the IMCE +/- $qnorm(alpha/2)$. By default, alpha is 0.05 i.e. generating a 95% confidence/posterior interval.
cores	Number of CPU cores used during prediction phase
skip_checks	Boolean, indicating whether to check the structure of the data (default = FALSE). Only set this to TRUE if you are confident that the data is structured appropriately
verbose	Boolean, indicating whether to print progress (default = TRUE)

Details

This function calculates the population-weighted IMCE, which takes into account the population distribution of profiles. Rather than average over the multiple OMCE estimates, this function generates estimated treatment effects for *all* possible potential outcomes along all attributes except the attribute of interest, and then marginalizes these over the supplied marginal distributions. Uncertainty estimates are recovered using credible intervals.

Value

pIMCE returns a data.frame of population-weighted estimates, credible interval bounds, and the covariate information supplied

See Also

[cjbart\(\)](#)

plot.cjbart

Plot Marginal Component Effects of a cjbart Object

Description

Plots observation-level or individual-level marginal component effects (OMCE and IMCE respectively). By default, all attribute-levels in the model are plotted.

Usage

```
## S3 method for class 'cjbart'
plot(x, covar = NULL, plot_levels = NULL, se = TRUE, ...)
```

Arguments

x	Object of class <code>cjbart</code> , the result of running <code>IMCE()</code>
covar	Character string detailing the covariate over which to analyze heterogeneous effects
plot_levels	Optional vector of conjoint attribute levels to plot. If not supplied, all attributes within the conjoint model will be plotted.
se	Boolean determining whether to show an estimated 95% confidence interval
...	Additional arguments for plotting the marginal component effects (see below).

Value

Plot of marginal component effects.

plot.cjbart.vimp	<i>Plot Variable Importance Matrix for Heterogeneity Analysis</i>
------------------	---

Description

Plots a heatmap of variable importance, across predicted IMCEs. By default, all attribute-levels and covariates in the model are plotted.

Usage

```
## S3 method for class 'cjbart.vimp'
plot(x, covars = NULL, att_levels = NULL, ...)
```

Arguments

x	Object of class <code>cjbart.vimp</code> , the result of running <code>het_vimp()</code>
covars	Optional vector of covariate names to plot. By default, all included covariates are shown.
att_levels	Optional vector of attribute-levels to plot. By default, all attribute-levels are shown.
...	Additional arguments (not currently used)

Value

Plot of covariate importance scores

rf_vimp	<i>Estimate a Single Variable Importance Metric for cjbart Object</i>
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Description

Estimates random forest variable importance scores for a single attribute-level of a conjoint experiment. This function is for advanced use. Users should typically use the `het_vimp()` function.

Usage

```
rf_vimp(model, outcome, covars = NULL)
```

Arguments

model	Object of class <code>cjbart</code> , the result of running <code>IMCE()</code>
outcome	Character string detailing the covariate over which to analyze heterogeneous effects
covars	An optional vector of covariates to include in the importance metric check. When <code>covars = NULL</code> (the default), all covariates are included in the importance model.

Value

Data.frame of variable importance scores for each covariate in the model, as well as values for the estimated 95% confidence interval for each importance score.

RMCE	<i>Inspect Round-Level Marginal Component Effect (RMCE)</i>
------	---

Description

RMCE calculates the round-level marginal component effects from a `cjbart` model.

Usage

```
RMCE(imces)
```

Arguments

imces	An object of class " <code>cjbart</code> ", the result of calling the <code>cjbart::IMCE()</code> function
-------	--

Details

The RMCE estimates are the result of averaging the OMCEs within each round, for each subject in the experiment. The RMCE is the intermediate causal quantity between OMCEs and IMCEs, and can be useful for inspecting whether there are any carryover or stability issues across rounds.

Value

IMCE returns a data frame of RMCEs.

See Also

[cjbart\(\)](#) and [IMCE\(\)](#)

summary.cjbart

Summarizing cjbart Marginal Component Effect Estimates

Description

summary method for class "cjbart"

Usage

```
## S3 method for class 'cjbart'  
summary(object, ...)
```

Arguments

object	Object of class cjbart, the result of running IMCE()
...	Further arguments (not currently used)

Value

Data frame summarizing the average marginal component effect (AMCE), the minimum and maximum values, and standard deviations for each attribute-level.

Note

To calculate the AMCE with Bayesian credible intervals, please use the [AMCE\(\)](#) function instead.

See Also

[AMCE\(\)](#)

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